**Map your network**

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| **Name** | **Our relation** | **What does the person do?** | **What does he/she know something about?** | **The person’s network** |
| Write the person’s name – one name per line | Write whether it is a personal or professional relation and how you know each other  | Write a little bit about the person’s title, function and where they work | Write the subjects you know the person knows about and has experience with | Try thinking about 3-5 people the person has in their network  |
| E.g.: John | My cousin on my mother’s side (personal relation). We see each other at family get-togethers and are connected on LinkedIn. We are in close contact and he is part of my primary network. | Han is Key Account Manager at Coop.  | Accounting, management, he is also a volunteer handball coach and is in a book club. | Anna – John’s wife (project manager at Århus Kommune). Peter – John’s colleague at HR (Coop).Lene – John’s good friend in the book club (and is a board member at the Red Cross). |
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