

Chapter 9 The Education Specific part of the Curriculum for

MASTER OF SCIENCE (MSc) IN ENGINEERING PRODUCT DEVELOPMENT AND INNOVATION

Study start February 2010, Version 1.2

The curriculum is divided into general provisions (Chapters 1-8), a programme specific part (Chapter 9) and the module descriptions for the subjects studied for each programme. Students should familiarise themselves with all three parts in order to acquire a full overview of the rules that apply throughout the study programme.

1 Job Profiles

Master of Science in Engineering (Product Development and Innovation) is a graduate engineering programme, which combines engineering with social science. A strong engineering background with real integration of marketing, management and business development aspects linking up to an assessment of new technologies creates a perfect background for educating project managers, who can take care of a part of or the entire product development process.

The program applies to candidates from either product-oriented bachelor programmes or manufacturing-oriented programmes wanting to follow a graduate program that combines a deeper scientific based specialisation within engineering with market-oriented study.

The study programme has a strong global focus and is carried out in an international study environment.

Product Development and Innovation (PDI) graduates are qualified to obtain jobs within:

- Development of business opportunities as entrepreneurs or intrapreneurs based on competencies within a particular specialszation.
- Management of cross functional projects in global distributed networks requiring skills in an analytical as well as a leadership approach to complex structures.
- Academia as ph. d. student and further career within the university as a researcher.

The graduate students can specialise within the profiles **Product Value Creation** or **Global Supply Chain Development**

The profile Product Value Creation more specifically qualifies graduates to:

- Obtain jobs in the area of integrated product development and design
- Manage product development processes in a global context, where design as well as production may be done in distributed global networks.
- Leading innovation processes which result in new business opportunities in the global market place.
- Create value in products and services, where unique features are integrated into the products based on experience design.
- Take on Product Management, where technical knowledge, organizational understanding and competencies in marketing are needed at a high international level.

The profile Global Supply Chain Development more specifically qualifies graduates to:

- Take jobs in the area of planning and managing manufacturing processes in distributed global supply chains
- Take jobs as global supply chain managers
- Identify the global business opportunities and implement these
- Identify, select and implement suppliers in the global supply chain in a way that optimises the entire chain.

- Plan and carry out sourcing activities in a global, intercultural context
- Optimise global supply chains.

2 The Competency Profile of the Study Programme

The competence profile for Master of Science in Engineering (Product Development and Innovation) (PDI) is based on the Danish Qualification Framework, and the study programme is structured in accordance with the education concept 'The Engineering Education Model of the University of Southern Denmark (DSMI).

The PDI graduates will be qualified to identify, understand and solve complex problems within the field of engineering, based on a scientific grounding. Furthermore, the students will gain knowledge of, practical skills in, and general competencies in project management and consequently be gualified to participate in cross functional scientific research projects, which involve drawing up and communicating new analyses and models for solving the given problems.

The PDI graduates possess research-based knowledge of theories and methods, which enables them to identify, understand, discuss and reflect on scientific problems within the areas of organisational processes, Globalization and market oriented processes as well as on the impact of technological innovation on business development.

The PDI graduates will have skills based on a scientific grounding, enabling them to evaluate and choose from different scientific theories, methods and tools and will therefore be able to apply existing models to analysing and solving problems or setting up new models within Product Development and Innovation, Globalization and Entrepreneurship, Technology and Project Management, Experience Design or Global Supply Chain Design.

The PDI graduates will possess competencies enabling them to professionally and in a crossfunctional context participate in or lead projects The graduates will also be able to communicate the results to colleagues as well as to non-specialists. These common competencies are acquired thanks to the problem and project oriented structure of the study programme, which trains the students to reflect on their own role and at the same time to be able to take independent responsibility for own learning, personal development and specialisation.

The Master of Science in Engineering (Product Development and Innovation) will have competencies within the following more specific domains:

- Analysis the total value chain of the product development process, from market analysis, • product design and manufacturing to market Introduction and sales, in order to make an overall assessment of the phases of the process.
- · Acquisition of new knowledge in relevant engineering and business fields and ability to performe engineering and business tasks connected to generating new business opportunities with a deep understanding of local and global internationalisation processes.
- Planning, implementing and management of complex innovation projects within new or ex-• isting companies.
- Analysing the organisational structures with respect to global product development, production and sourcing activities.
- Clear communication, as well as ability to negotiate in English in technical as well as in • business spheres.

- Application of relevant theories with all their associated tools to analyse and predict the outcome of real-life competitive business cases that are driven by technological change and industrial shakeouts.
- Application of scientific methods and tools for technology analysis such as technology • mapping, patent examination, citation analysis and technology scenarios, and discovery driven planning.
- Application of scientific methods and tools for market analysis such as quantitative surveys, • customer analysis, and qualitative analysis such as focus groups and in-depth interviews.
- Application of new theories on innovation and change, including emerging paradigms such • as user-driven innovation, open innovation and market forecasting for new markets and businesses.

The MSc (Eng) in PDI will also have gained knowledge, skills and competencies on a high international level within one of the two specializations:

The graduate in **Product Value Creation:**

will have special knowledge, skills and competences on a high international level within:

- Design anthropology of experience. Understanding the factors that come into play when • we experience a product, service, interface, event or environment and being able to implement unique values in the design of the product. Understanding what constitutes an experience and developing ways to empathize with other people's experiences of design. This requires a thorough understanding of user needs, and students learn techniques of generative human centered enquiry, for example contextual research methods, as a way to inspire new design concepts.
- Experience design change management. The business of designing for experiencing includes the particular challenge of experience design within an organizational context and how to tie an organisation's vision, strategies and brand to experience design.

The graduate in GlobalSupply Chain Development :

will have special knowledge, skills and competences on a high international level within:

- Identification of what the strategic and the non-strategic components are and how to use appropriate sourcing methods.
- Selection of suppliers and supplier performance •
- Interpreting the cultural complexities for offshore sourcing, and the associated implications of these processes for the organisation, processes and people skills.
- Designing the whole value chain, from assessing market needs to launching the product • onto the market, including how to bring sourcing into the early phases of the product development process.
- Setting up design criteria for and developing the global supply chain network as well as managing the network supplies.

The study programme for MSc (Eng) in Product Development and Innovation also qualifies the graduate to apply for a relevant research programme (PhD).

3 The Subject Columns of the Study Programme

The competencies are acquired by studying the topics in the subject columns listed below, during the study programme. Scientific methods as well as personal competencies are an integrated part of the covered topics.

Product Development and Innovation Processes

- The product development process
- The role of technology in innovation
- Organising for innovation
- Manufacturing optimisation in product development
- Design for environment
- Product and process platform design
- Open innovation and new markets

Globalisation and Entrepreneurship/Intrapreneurship

- Business development
- Business model concepts and basic business forms
- Theories of globalisation processes
- Globalisation, culture and innovation
- International entrepreneurship and innovation

Technology and Project Management

- Theories of technological change
- Linking technological change to industry evolution
- Methods of technological change
- Management of Technology
- Project and programme management
- Portfolio management
- Methods and models for assessing project management systems

Experience Design

- Unique values in the product design
- Theories in understanding user needs and experiences
- Methodologies of contextual design research and analysis
- Experience design within an organisational context
- The link between an organisation's vision and brand to experience design

Global Supply Chain design

- Strategic and non-strategic components
- Appropriate sourcing methods
- Selection of suppliers and supplier performance
- Off shoring
- Value chain design
- Sustainable Supply chains

4 The Profiles of the Study Programme:

The graduate students can specialize within the profiles **Product value creation** or **Global Supply Chain Development.**

The themes of the semesters are the same for both profiles.

| Semester | Themes |
|----------|-------------------------------------|
| 10 | Thesis |
| 9 | Market and Value Creation |
| 8 | Technological Change and Management |
| 7 | Innovation in a global world |

5 The Structure and Modules of the Study Programme (by Profile)

Product Value Creation for non PDI Bachelor undergraduates

| Semester | | | | | | | | | | | | | | I | Mod | ules | s | | | | | | | | | | | | | | | |
|--------------|--------------|------------------------|---|--|------------------|-----|--------------|-----------|-----------------------------------|---|--------------------------|-----------|-------------------------------------|-------------|---|------|---|----------------------------------|------|------------|----------|------------|----------------------------------|------------------------------------|------------|----------|----------|------|----------|--|--|--|
| 10. semester | | Master Thesis PDCTH | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 9. semester | | Project PDCPRO2 | | | | | | | | | Open Innovation PDCOI | | | | | | Globalization and Entrepreneurship 3 PDCGLO3 | | | | | | Experience design 2 PDCED2 | | | | | | Elective | | | |
| 8. semester | | | Project Market Research DCPRO1 PDCMR | | | | | | ch | Management of Technology PDCMT | | | | | Globalization and Entrepreneurship 2 PDCGLO2 | | | | | Experience | | | | | | Elective | | | | | | |
| 7. semester | Oj S M | pera uppl | tion y C gen | tals i and hain nent)S | 4 ³ | dev | elop innc | om ova | er proc ent ai ation STA | | | oces D | duct ss Pl esig CPl | latfo In | | | ntr | oalizati eprene 1 PDCGI | eurs | | tho o | ds gica | of ⁻ al c | and Tech chang MTC | nol- ge | | Elective | | | | | |
| ECTS | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 3 9 | 10 | 11 | 12 | 13 | 14 | 15 | 16 | 1 | 17 18 | 19 | 20 | 21 | 22 | 23 | 3 24 | 25 | 5 | 26 2 | 7 28 | 29 30 | | | |

Global Supply Chain Development for non PDI Bachelor undergraduates

| Semester | | | | | | | | | | | | | | Мо | dule | s | | | | | | | | | | | | | | |
|--------------|--|------------------------|--------|---|--|---------------|---|-----|-------|-----|----|---|---------------------|---|------|-----|-----------------------------------|-----------|---------------------------------------|------------|-----------------------------|---|------------|----------|----------|----|-------|--|--|--|
| 10. semester | | Master Thesis PDCTH | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| 9. semester | Project PDCPRO2 | | | | | | | | | Oŗ | • | Inno DCC | vation)I | Globalization and Entrepreneurship 3 PDCGLO3 | | | | | | Sc | gic Glo ourcing OCSGS | | | Elective | | | | | | |
| 8. semester | Project Market Research PDCPR01 PDCMR | | | | | | | | Tec | - | | Globalization and Entrepreneurship 2 PDCGLO2 | | | | | S | ipp Ne | n of Glo bly Cha tworks CDGS | ain | | Elective | | | | | | | | |
| 7. semester | Pre | od | luct I | | | oment DCPD | | Inr | novat | ion | | D | | atform n | - | ntr | balizati reprene 1 PDCGL | eurs | - | thoo og | s o ica | es and of Tech al chan CTMT (| nol- ge | | Elective | | | | | |
| ECTS | 1 | 2 | 2 3 | 4 | | 5 6 | 7 | 8 | 8 9 | 10 | 11 | 12 | 13 | 14 15 | 16 | | 17 18 | 19 | 20 | 21 | 22 | 23 24 | 4 25 | 5 | 26 27 | 28 | 29 30 | | | |

6-13 Profile: Product Value Creation

6 Description of the 7th Semester – Profile Product Value Creation

SEMESTER THEME

Innovation in a Global World

VALUE ARGUMENT

The 7th semester introduces the students to the fundamental disciplines of the study programme. Because the master programme study appeals to candidates from quite different Bachelor programmes, bridging courses will be run for the students. This means that the master study programme for these students will be in alignment with the main objectives of the PDI courses and the students from different bachelor programmes will be able to communicate across the specializations and disciplines. For the profile **Product Value Creation**, the bridging course covers operation management and supply chain management as well as statistics for Product Development and Innovation.

Furthermore, several basic courses in product architecture and technological change processes are offered. These courses provide the students with the foundation for coping with the courses defined as profile courses in the 8th and 9th semesters.

The 7th semester will also introduce the students to the courses in Globalization and Entrepreneurship which are at the core of the business development part of the study programme.

The elective courses offered will give the student a chance to build up the necessary competencies in specific areas as an important precondition for the entry to the profile courses on the following semesters. If the student already has these competencies at a bachelor level they can take one of the other electives for this semester.

When PDI bachelor students enter the study programme in 2011, special bridging courses for will be implemented in the study programme.

COMPETENCY GOALS

The competency goals for the 7th semester are as follows:

- Be able to understand and apply relevant theory, models, concepts and methods within value chain design, statistics, structuring of products as well as technological change processes and business development in global environments.
- Be able to define relevant research problems within the central subject areas such as technological change processes. This course is dedicated to introducing the Science Theory at master level as an add-on linking the special topic of the study programme to competencies acquired by the students at bachelor level.
- Be able to integrate relevant theoretical sources when answering research problems
- Be able to apply the gained knowledge to real-life cases
- Be able to present findings and structure presentations, and shaping research based assignments.

MODULES

The 7th semester contains 6 of the following modules:

Constituent modules:

PDCFOS – Fundamentals in Operation and Supply Chain Management (5 ECTS) PDCSTA – Statistics for Product Development and Innovation (5 ECTS) PDCPPD – Product and Process Platform Design, (5 ECTS) PDCGLO1 – Globalization and Entrepreneurship1, (5 ECTS) PDCTMTC – Theories and Methods of Technological Change (5 ECTS)

Elective modules, 5 ECTS, such as: PDCQM – Quality Management (5 ECTS) PDCDFE – Design for Environment (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

§7 Module descriptions for the 7th Semester – Profile Product Value Creation

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for 7th semester students enrolled in February 2010, is available on SDUs' website under Course Descriptions spring 2010.

8 Description of the 8th Semester – Profile Product Value Creation

SEMESTER THEME

Technological Change and Management

VALUE ARGUMENT

The 8th semester introduces the students to profile courses. The profile courses will discuss value creation and how unique features can be integrated in physical products. The teaching will be strongly related to the research area of experienced design.

The students will gain knowledge and techniques of human-centered research in experience design and extend the strategic experience design approach across the entire value network. Designing a stakeholder-focused value co-creation process from a strategic perspective is one of the main issues which is covered the 8th and 9th semesters.

The central courses which form the common area between the profiles link the specialisation of the profile to the general business and product development processes in a global context.

There will be a discussion of the many complex issues involved in globalisation processes as the second step in forming an understanding of Globalization and Entrepreneurship.

The 8th semester will continue to develop the understanding of how technology and product development are linked together in order to create successful business opportunities. There will be focus on management of technology and innovation from a more general engineering management perspective. The aim is development of a solid theoretical foundation as well as critical insight into the practical problems of value creation and value capture in technology-intensive business environments.

The 8th semester will also deal with how data from market research analysis can be used in the product development process.

In this semester the students will have the opportunity to develop skills and insight within the actual research area or, as another option, develop the competencies in entrepreneurship in a more practical way, supported by a team of supervisors. The course description gives strong requirements for developing the foundation of the business development process.

COMPETENCY GOALS

The competence goals for the 8th semester **Product Value Creation** are as follows:

- Be able to understand and use techniques of human-centered research in experience design
- Be able to explain theories in design anthropology, especially those that focus on experience
- Be able to understand, evaluate and use the theories in the field of technology management
- Be able to understand the many complex issues involved in globalisation processes with special attention to business and consumer culture.
- Be able to understand and describe how globalisation affects business cultures and strategies and alters consumer practices
- Get insights into the most important types of market research techniques and into the ways market research analysis could be used by key decision-makers and managers involved in the product development and innovation process.

• Be able to use combinations of more advanced quantitative and qualitative data collection and analysis techniques by focusing on both primary and secondary data.

MODULES

The 8th semester contains the following modules:

Constituent modules:

PDCPRO1 – Project (5 ECTS) PDCMR – Market Research (5 ECTS) PDCMT – Management of Technology (5 ECTS) PDCGLO2 – Globalization and Entrepreneurship 2 (5 ECTS) PDCED1 – Experienced Design 1 (5 ECTS)

Elective modules, 5 ECTS, such as: PDCAPM – Advanced Product Modeling (5 ECTS) PDCPPM – Project Portfolio Management (5 ECTS) PDCDFE- Design for Environment (5 ECTS) 9266212 – Market Ethnography (5 ECTS) 9481002 – Marketing and Culture (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

9 Module Descriptions for the 8th Semester – Profile Product Value Creation

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for eight semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: autumn 2010.

10 Description of the 9th Semester – Profile Product Value Creation

SEMESTER THEME

Market and Value Creation

VALUE ARGUMENT

In this semester the student will continue to develop the competencies within the choosen profile on basis of mandatory as well as on elective courses.

The profile course Experience design 2, Staging Change focuses on the particular challenge of experience design to evoke transformation at different scales of change: individuals, systems, organizations and society. Drawing upon theories of behavioral and organizational change, students explore how the design process can be applied in order to understand, prototype and sustain meaningful change. Introducing current techniques in transformation design, the course challenges students to design tools, processes, or strategies that encourage change at the personal to the social levels.

In this semester the students will have the opportunity further to develop skills and insight within the actual research area or, as another option, develop the competencies in entrepreneurship in a more practical way, supported by a team of supervisors. The course description gives strong requirements for further development of the business opportunity. The student can choose among continuing the track from 8th semester, whether the project was about entrepreneurship or if it was focused on more deep reserch activities, or change track to the other option. The

The central courses which form the common area between the profiles link the specialisation of the profile to the general business and product development processes in a global context. The course Globalization and entrepreneurship 3 integrates internationalization theories, models of globalization, entrepreneurship and new digital business models. The course hence constitutes a foundation for understanding international efforts of firms as well as the new global market conditions in which new products are developed, introduced and

consumed. The course, Open Innovation, provides an insight into the literature on open innovation, inter-organisational relations and market analyses. These

particular themes are especially relevant in situations where a firm is operating in markets that are new. The course therefore combines new theories of innovation, entrepreneurship and market analysis.

COMPETENCY GOALS

The competence goals for the 9th semester Product Value Creation are as follows:

- Understand the theories in designing for change
- Be able to Facilitate experiences that move people towards desirable outcomes
- Be able to Identify why and explain how the company establishes, develops, maintains, and controls inter-organisational relationships for value creation
- Be able to Describe and evaluate the main managerial decisions regarding collaborative relationships with other organisations
- Understand the premises of open innovation and the implications for the management of innovation
- Be able to Describe and outline a market analysis for a new market
- Be able to Identify global market opportunities and threats for business strategy and product development

- Be able to Analyze and assess new digital and global business models e- and mcommerce
- Be able to assess the impact of globalisation trends for business establishment and strategy
- Be able to analyze the consequences of particular globalization effects on SME's
- Be able to identify and suggest implementations of strategy changes for businesses
- Be able to dentify significant legal problems when establishing international businesses or enterprises
- Be able to identify and describe the main legal aspects of doing international business transactions.

MODULES

The 9th semester contains the following modules:

Constituent modules are: PDCPRO2 – Project (10 ECTS) PDCOI – Open Innovation (5 ECTS) PDCGLO3 – Globalization and Entrepreneurship 3 (5 ECTS) PDCED2 – Experienced Design 2 (5 ECTS)

Elective modules, 5 ECTS, such as: PDCPPM- Project Portfolio Management (5 ECTS) PDCEDS- Experience Design Studies (5 ECTS) PDCQM- Quality Management (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

11 Module Descriptions for the 9th Semester – Profile Product Value Creation

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for 9th semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: spring 2011.

12 Description of the 10th Semester – Profile Product Value Creation

SEMESTER THEME

Thesis

VALUE ARGUMENT

The Master's thesis concludes the Master's programme The thesis project is a working process that documents the student's competencies attained during his/her work on a course-relevant and interdisciplinary subject

COMPETENCY GOALS

The competence goals for the 10th semester **Product Value Creation** are as follows: Account for course relevant skills based on the highest level of international research within the subject area of the PDI programme

MODULES

The 10th semester contains the following modules:

Constituent module is: PDCTH – Master Thesis (30 ECTS)

13 Module Descriptions for the 10th Semester – Profile Product Value Creation

Module description for MSc (Eng) in Product Development and Innovation, applicable for tenth semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: autumn 2011.

14 Description of the 7th Semester – Profile Global Supply Chain Development

SEMESTER THEME

Innovation in a Global World

VALUE ARGUMENT

The 7th semester introduces the students to the fundamental disciplines of the study programme. Because the master programme appeals to candidates from quite different bachelor programmes, bridging courses will be run for the students. This means that the master programme for these students will be in alignment with the main objectives of the PDI courses and the students from different bachelor programmes will be able to communicate across the specializations and disciplines. For the profile **Global Supply Chain development** the bridging course covers product development and innovation in order to give the student a basic understanding of the values from the other profile.

Furthermore, basic courses in product architecture and technological changepProcesses will be offered. The understanding gained from these courses provides the students with the foundation for coping with the courses defined as profile courses in the 8th and 9th semesters. The 7th semester will also introduce the students to the courses in globalization and entrepreneurship which is at the heart of the business development part of the study programme.

The electives offered will give the students a chance to build up the necessary competencies in specific areas as an important precondition to the profile courses on the following semesters. If the students already have these competencies at bachelor level they can elect one of the other electives for this semester.

When PDI bachelor students enter the study programme in 2011, special bridging courses will be implemented in the study programme.

COMPETENCY GOALS

The competency goals for the 7th semester are as follows:

- Be able to understand and apply relevant theory, models, concepts and methods within product development and innovation, structuring of products as well as technological change processes and business development in global environments.
- Be able to define relevant research problems within the central subject areas such as technological change processes. This course is dedicated to introducing the science theory at master level as an add-on linking the special topic of the study programme to competencies acquired by the student at bachelor level.
- Be able to integrate relevant theoretical sources when answering research problems
- Be able to apply the gained knowledge to real-life cases
- Be able to present findings and, structure presentations, as well as shaping research-based assignments.

MODULES

The 7th semester contains 5 of the following modules:

Constituent modules:

PDCPDI – Product Development and Innovation (10 ECTS)

PDCPPD – Product and Process Platform Design (5 ECTS)

PDCGLO1 – Globalization and Entrepreneurship (5 ECTS)

PDCTMTC – Theories and Methods of Technological Change (5 ECTS)

Elective modules, 5 ECTS, such as: PDCQM – Quality Management (5 ECTS) PDCDFE – Design for Environment (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

15 Module descriptions for the 7th Semester – *Profile Global Supply Chain Development*

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for 7th semester students enrolled in February 2010, is available in the Course Database under Course Descriptions: spring 2010.

16 Description of the 8th Semester – *Profile Global Supply Chain Development*

SEMESTER THEME

Technological Change and Management

VALUE ARGUMENT

The 8th semester introduces the students to profile courses. The profile courses will discuss:

- how to design differentiated supply chain networks based on product and market characteristics.
- development of supply chain network relationships ensuring sustainable business processes
- how to link the product design to the Supply Chain in order to generate a competitive advantage for the total Value Chain
- how a company competes in the market place
- how to build a supporting Supply Chain that support the companies overall market strategy.

The central courses which form the common area between the profiles link profile to the general business and product development processes in a global context.

There will be a discussion of the many complex issues involved in globalisation processes as the second step in forming an understanding of Globalization and Entrepreneurship.

The 8th semester will continue to develop the understanding of how technology and product development are linked together in order to create successful business opportunities. There will be focus on management of technology and innovation from a more general engineering management perspective. The aim is development of a solid theoretical foundation as well as critical insights into the practical problems of value creation and value capture in technology-intensive business environments.

The 8th semester will also deal with how data from market research analysis can be used in the product development process.

In this semester the students will have the opportunity to develop skills and insight within the actual research area or, as another option, develop the competencies in entrepreneurship in a more practical way, supported by a team of supervisors. The course description gives strong requirements for developing the foundation of the business development process.

COMPETENCY GOALS

The competence goals for the 8th semester Global Supply Chain Development are as follows:

- Be able to explain how market strategies interact with supply chain strategies
- Be able to explain the different supply chain network strategies
- Obtain awareness of the different distribution strategies
- Be able to describe the total cost elements within the different supply chain network options
- Be able to explain the cost, responsiveness, organizational and cultural implications of local vs. off-shore supply chain network designs
- Be able to decide when to design a Lean vs. Agile vs. Lean/agile supply chain network
- Be able to understand, evaluate and use the theories in the field of technology management
- Be able to understand the many complex issues involved in globalization processes with special attention to business and consumer culture.

- Be able to understand and describe how globalization affect business cultures and strategies and alters consumer practices
- Get insights into the most important types of market research techniques and into the ways market research analysis could be used by the key decision-makers and managers involved in the product development and innovation process.
- Be able to use combinations of more advanced quantitative and qualitative data collection and analysis techniques by focusing on both primary and secondary data.

MODULES

The 8th semester contains the following modules:

Constituent modules are: PDCPRO1 – Project (5 ECTS) PDCMR – Market Research (5 ECTS) PDCMT – Management of Technology (5 ECTS) PDCGLO2 – Globalization and Entrepreneurship 2 (5 ECTS) PDCDGS – Design of Global Supply Chain Networks (5 ECTS)

Elective modules, 5 ECTS, such as: PDCSSC – Sustainability in Global Supply Chains (5 ECTS) PDCPPM – Project Portfolio Management (5 ECTS) 9481002 – Marketing and Culture (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

17 Module Descriptions for the 8th Semester – Profile Global Supply Chain Development

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for eight semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: autumn 2010.

18 Description of the 9th Semester – Profile Global Supply Chain Development

SEMESTER THEME

Market and Value Creation

VALUE ARGUMENT

In this semester the student will continue to develop the competencies within the choosen profile on basis of mandatory as well as on elective courses.

The profile course, Strategic Global Sourcing, discuss how to develop a global sourcing strategy that effectively increases the competitive advantage of a Company by evaluating the sourcing options from a global perspective. And how these options are directly linked to the Product Design and demand patterns.

In this semester the students will have the opportunity further to develop skills and insight within the actual research area or, as another option, develop the competencies in entrepreneurship in a more practical way, supported by a team of supervisors. The course description gives strong requirements for further development of the business opportunity. The student can choose among continuing the track from 8th semester, whether the project was about entrepreneurship or if it was focused on more deep reserch activities, or change track to the other option. The

The central courses which form the common area between the profiles link the specialisation of the profile to the general business and product development processes in a global context. The course Globalization and entrepreneurship 3 integrates internationalization theories, models of globalization.entrepreneurship and new digital business models. The course hence constitutes a foundation for understanding international efforts of firms as well as the new global market conditions in which new products are developed, introduced and

consumed. The course, Open Innovation, provides an insight into the literature on open innovation, inter-organisational relations and market analyses. These

particular themes are especially relevant in situations where a firm is operating in markets that are new. The course therefore combines new theories of innovation, entrepreneurship and market analysis.

COMPETENCY GOALS

The competence goals for the 9th semester **Global Supply Chain development** are as follows

- Obtain Awareness of the different sourcing strategies •
- Be able to conduct supplier selection •
- Understand the importance of supplier segmentation •
- Obtain Knowledge of making a contract and execute negotiations •
- Understand the different elements within SRM •
- Be able to Identify why and explain how the company establishes, develops, maintains, and • controls inter-organisational relationships for value creation
- Be able to Describe and evaluate the main managerial decisions regarding collaborative re-• lationships with other organisations
- Understand the premises of open innovation and the implications for the management of • innovation
- Be able to Describe and outline a market analysis for a new market •
- Be able to Identify global market opportunities and threats for business strategy and prod-• uct development
- Be able to Analyze and assess new digital and global business models e- and mcommerce

- Be able to assess the impact of globalisation trends for business establishment and strategy
- Be able to analyze the consequences of particular globalization effects on SME's
- Be able to identify and suggest implementations of strategy changes for businesses
- Be able to dentify significant legal problems when establishing international businesses or enterprises

Be able to identify and describe the main legal aspects of doing international business transactions

The 9th semester contains the following modules:

Constituent modules are: PDCPRO2 – Project (10 ECTS) PDCOI – Open Innovation (5 ECTS) PDCGLO3 – Globalization and Entrepreneurship 3 (5 ECTS) PDCSGS – Strategic Global Sourcing (5 ECTS)

Elective modules, 5 ECTS, such as: PDCQM – Quality Management (5 ECTS) PDCPPM-Project Portfolio Management (5 ECTS) PDCSCS- Supply Chain Simulation (5 ECTS)

CONTEXT

The constituent modules will align the student to the main objectives of the PDI programme. The electives will give an opportunity to to supply with further basic competencies supporting the chosen profile.

19 Module Descriptions for the 9th Semester – Profile Global Supply Chain Development

Module descriptions for MSc (Eng) in Product Development and Innovation, applicable for 9th semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: spring 2011.

20 Description of the 10th Semester – Profile Global Supply Chain Development

SEMESTER THEME

Thesis

VALUE ARGUMENT

The Master's thesis concludes the Master's programme The thesis project is a working process that documents the student's competencies attained during his/her work on a course-relevant and interdisciplinary subject

COMPETENCY GOALS

The competence goals for the 10th semester Global Supply Chain Development are as follows: Account for course relevant skills based on the highest level of international research within the subject area of the PDI programme

MODULES

The 10th semester contains the following modules:

Constituent module is: PDCTH – Master Thesis (30 ECTS)

21 Module Descriptions for the 10th Semester– *Profile Global Supply Chain Development*

Module description for MSc (Eng) in Product Development and Innovation, applicable for tenth semester students enrolled in February 2010, are available in the Course Database under Course Descriptions: autumn 2011.

22 Entry Requirements

English Language Skills

Native English speaking applicants or applicants with a bachelor degree taught exclusively in English do not have to provide evidence of their English language skills.

Non-native English speaking applicants from a country within the European Union or the EEA are not required to pass an IELTS or a TOEFL test, if they can demonstrate knowledge of English corresponding with English at B level, as a minimum.

Applicants from a country outside the European Union or the EEA, however, must pass an IELTS or a TOEFL test with a minimum result of 6.5 in the IELTS test or a minimum result of 88 in the TOEFL test.

Bachelor Degree

Entry into the MSc (Eng) in Product Development and Innovation programme requires one of the following bachelor degrees:

1. Bachelors with automatic claim for admission for the profile "Product Value Creation"

BSc (Eng) in Product Development and Innovation

Bachelors of Science in Engineering (Product Development and Innovation) from the Faculty of Engineering at the University of Southern Denmark have an automatic claim for admission on the Msc (Eng) in Product Development and Innovation study programme.

2. Other qualifying bachelor exams (from the University of Southern Denmark for the profile "Product Value Creation"

• BSc (Eng) in Innovation and Business

Bachelors of Science in Engineering (Innovation and Business) from the Faculty of Engineering at the University of Southern Denmark are immediately entitled to admission for the MSc (Eng) in Product Development and Innovation study programme.

- BEng in Integrated Design (Integreret Design)
- BEng in Mechanical Engineering (Maskinteknik)
- BEng in Interaction Design (Interaktivt Design)

Bachelors of Engineering (Product Development and Innovation, Integrated Design, Mechanical Engineering, Interaction Design) from the Faculty of Engineering at the University of Southern Denmark are immediately entitled to admission for the MSc (Eng) in Product Development and Innovation study programme.

3. Other qualifying exams for the profile "Product Value Creation"

BSc (Eng) and BEng from other universities

Bachelors of Science and Bachelors of Engineering from other Danish and foreign universities as well as other applicants with a corresponding education can be admitted to the study programme of MSc (Eng) in Product Development and Innovation. Such an admission is subject to an individual assessment of whether the applicant's academic qualifications correspond to those of the ab-

ovementioned BSc (Eng) / BEng from the Faculty of Engineering at the University of Southern Denmark.

1. Bachelors with automatic claim for admission for the profile "<u>Global</u> Supply Chain development"

• BSc (Eng) in Product Development and Innovation

Bachelors of Science in Engineering (Product Development and Innovation) from the Faculty of Engineering at the University of Southern Denmark have an automatic claim for admission on the Msc (Eng) in Product Development and Innovation study programme.

2. Other qualifying bachelor exams (from the University of Southern Denmark for the profile "<u>Global</u> Supply Chain development"

• BSc (Eng) in Innovation and Business

Bachelors of Science in Engineering (Innovation and Business) from the Faculty of Engineering at the University of Southern Denmark are immediately entitled to admission for the MSc (Eng) in Product Development and Innovation study programme.

- BEng in Global Management and Manufacturing
- BEng in Manufacturing and Management (Produktionsteknik)

Bachelors of Engineering (Global Management and Manufacturing, as well as Manufacturing and Management) from the Faculty of Engineering at the University of Southern Denmark are immediately entitled to admission for the MSc (Eng) in Product Development and Innovation.

3. Other qualifying exams for the profile "Global Supply Chain Development"

BSc (Eng) and BEng from other universities

Bachelors of Science and Bachelors of Engineering from other Danish and foreign universities as well as other applicants with a corresponding education can be admitted to the study programme of MSc (Eng) in Product Development and Innovation. Such an admission is subject to an individual assessment of whether the applicant's academic qualifications correspond to those of the abovementioned BSc (Eng) / BEng from the Faculty of Engineering at the University of Southern Denmark.

23 External examiners and Study Board

The study programme belongs under the Academic Study Board of the Faculty of Engineering and the Danish corps of external examiners for engineering education.

24 Entry into Force

 Approved by the Academic Study Board of the Faculty of Engineering 20th August 2010 (Version 1.0)

Approved by the Director of Studies on behalf of the Dean of the Faculty of Engineering 20th August 2010.

- Amendments approved by the Academic Study Board of the Faculty of Engineering and by the Director of Studies on behalf of the Dean of the Faculty of Engineering 27th January 2011 (Version 1.1).
- Amendments approved by the Academic Study Board of the Faculty of Engineering and by the Director of Studies on behalf of the Dean of the Faculty of Engineering 19th May 2011 (Version 1.2).